POPCORN Sales Parent Form

Important Popcorn Dates:
Sale begins on: ______________________
Popcorn Pickup: Date ________ Location ______________
Popcorn Pickup: Date ________ Location ______________
Sale ends on: ______________________
Money turn in date: ______________________
All online sales count towards Scout Rewards from August 1 through ________________.
Please make all checks payable to ______________________.

Sales Goals and Fun Adventures
Remember to “Do Your Best!” Practice selling with your Scout. See sample script below.
Our unit’s popcorn sales goal is $______________
Each Scout’s sales goal is $______________. By reaching this goal, the following will be paid for...

■ __________________________
■ __________________________
■ __________________________
Here are a few of our upcoming Scouting adventures and some of the main reasons WHY our unit is fundraising:
■ Date ________ Adventure/Activity __________________________
■ Date ________ Adventure/Activity __________________________
■ Date ________ Adventure/Activity __________________________

Unit Incentives
In addition to the prize program provided by the council, our unit is offering the following Scout incentives:
■ Sell ________ and earn __________________________
■ Sell ________ and earn __________________________
■ Sell ________ and earn __________________________

Have questions about the Popcorn Sale?
Name ____________________ Email __________________________ Phone ____________________
Name ____________________ Email __________________________ Phone ____________________

Sample Scout Script
“Hello, my name is ________ and I’m with pack / troop ________. I am trying to earn my way to ________
and support our camp programs. I have many DELICIOUS flavors of popcorn and ________ is my favorite
because ________. Can I count on your support to help fund my adventures?” (Hand pen and order form to customer)

When you have completed your presentation, be sure to thank everyone, even if they didn’t buy anything!