

# Scout Sales Script

“Hello, my name is \_\_\_\_\_

and I am with \_\_\_\_\_

Unit type and number

I am trying to earn my way to

\_\_\_\_\_

and to support my Scouting program. I have lots of

popcorn flavors, \_\_\_\_\_ is my favorite!

Can I depend on your support to help fund my next

Scouting adventure?

*(Hand order form and pen to customer to fill out)*

*When you have said your sales script, make sure to thank your customer even if they do not buy anything from you!*



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# Selling Tips

- Be Neat - Always wear your uniform
- Be Prepared - Know your products and what you'll say
- Maintain Eye Contact
- Speak Loud and Clear
- Always Be Polite and Courteous
- Always Thank Everyone - Even if they do not buy anything
- Keep Moving - The more people you approach, the more popcorn you'll sell
- Always Smile

# Safety Tips/Rules

- Sell with a parent or adult leader
- Do not enter a customer's home
- Keep money safe with an adult
- Walk on the sidewalk whenever possible
- Never sell after dark



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