



Leading Youth to
Lifelong Values,
Service and
Achievement...



BOY SCOUTS OF AMERICA®
SAM HOUSTON AREA COUNCIL

2013 Annual Report



“Being outdoors in the Philmont backcountry can change a person.”

TROOP 255 – YELLOWSTONE ACADEMY

Dear Friends of Scouting,

The year 2013 was a very active time for the Sam Houston Area Council. We delivered a 5-Year Strategic Plan, worked respectfully through a significant change in the national BSA Membership Policy, sold our endeared Camp Strake near Conroe, and purchased new property bordering the Sam Houston National Forest for our new Camp Strake near Evergreen. We also approved a new Boy Scout camp at the Bovay Scout Ranch near Navasota that will be named Tellepsen Scout Camp, and celebrated 800,000 hours of community service provided by our Scouts and adult leaders with 1,097 young men who earned the coveted Eagle rank.

We improved our Corporate Governance of the Council by initiating a Resolution and Program Committee and by reviewing/updating our Bylaws. We continue to make strides in increasing the diversity of our Board to better reflect the demographics of the communities we serve.

Our financial stewardship was strong as we maintained fiscal discipline by meeting our budget, substantially increasing net assets primarily via the sale of the current Camp Strake along with an increase in endowment contributions, and maintaining zero debt.

We are thankful for the generous support of nearly \$8 million from the community. This includes our Friends of Scouting campaign, which accounts for 21% of all operating funds, generating \$2.9 million, and United Way contributions of \$1.6 million. In addition, special

events, which included the Distinguished Family Award Dinner honoring the Walter Family legacy, generated \$1.5 million. The permanently restricted endowment received \$2.7 million in gifts including the matching gift program from The Cockrell Foundation.

"In 2013, we served 58,031 youth in our Scouting, Exploring and school-based Learning for Life programs"

As a measure of our membership, quality programming, community service and financial health, we were recognized with the Silver Level status in the national Journey to Excellence program for BSA, missing the Gold Level target by only one of 19 performance metrics, membership growth. We are keenly focused on increasing membership to serve more youth in our community as we progress into 2014. We are committed to having our membership and leadership reflect the demographics of the communities we serve. In striving to do so, we were also awarded the BSA's National President's Award for Marketing Excellence for Best Multicultural Marketing.

A Note on the Membership Policy Change

The Membership Policy change, effective January 2014, was voted on May 23, 2013, by the National Council of the BSA, which is comprised of volunteer representatives from every BSA Council across the country. By majority vote, the change to the existing policy was that no youth would be denied

membership on the basis of sexual orientation alone. Along with this change was the stipulation that appropriate behavior will be a determining factor for any member of the BSA. In the fourth quarter, we anticipated a membership decline due to the policy change and experienced a 3% shortfall driven by the Cub Scout program. However, uncertainty and concerns of the new membership policy have been significantly alleviated due to subsequent communication on controls and implementation, and we are confident this change will have minimal impact to our overall Scouting program.

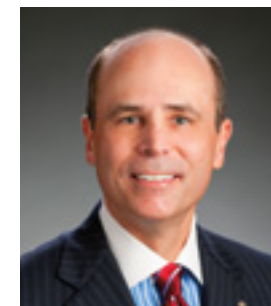
The future for the Sam Houston Area Council is bright as we enter 2014, celebrating our 100 years of serving youth in our community! We want to express our most sincere gratitude to the nearly 20,000 adult volunteers and our faithful supporters who are engaged with us in developing our youth to be knowledgeable, confident, civic-minded adults who will be our future community leaders.

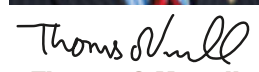



Rodney W. Eads
CHAIRMAN OF THE BOARD




Brian W. Foster
COUNCIL COMMISSIONER




Thomas O. Varnell
CEO/SCOUT EXECUTIVE

The Sam Houston Area Council Mission

To lead youth to lifelong values, service and achievement.

MISSION

Boy Scouts of America Mission: To prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

VISION

The Sam Houston Area Council will reach across the community to serve all ethnicities and youth age groups with a leadership and character-building program that has long lasting impact.

LONG RANGE GOALS

As part of our strategic plan, we are committed to improving the program through effective leader recruiting and training, diversifying our membership to meet the needs of our community, and strengthening the impact of Scouting by expanding our reach and scope. To provide program quality and relevance to a greater number of youth, we will place more emphasis on growing our endowment and exercise efficient use of our people, properties and resources.



Scouting Makes a Difference

800,000 Community Service Hours Provided in 2013

Helping the Hungry

In February, over 10,000 Scouts and Leaders went door to door in their neighborhoods to pick up non-perishable food items for Souper Bowl of Caring. Sam Houston Area Council donated 225,000 pounds, a 5% increase from a year ago.

Honoring Elders

Cole Wilson enlisted the help of his Boy Scout troop #1377 in Kingwood to clear the Presswood Cementary that was over-grown with trees, vines, dead leaves and branches. Buried here are the founding members of New Caney in Montgomery County. The Eagle project benefited the East Montgomery Historical Society who hopes to officially deem it a historic site.

A Warm Welcome

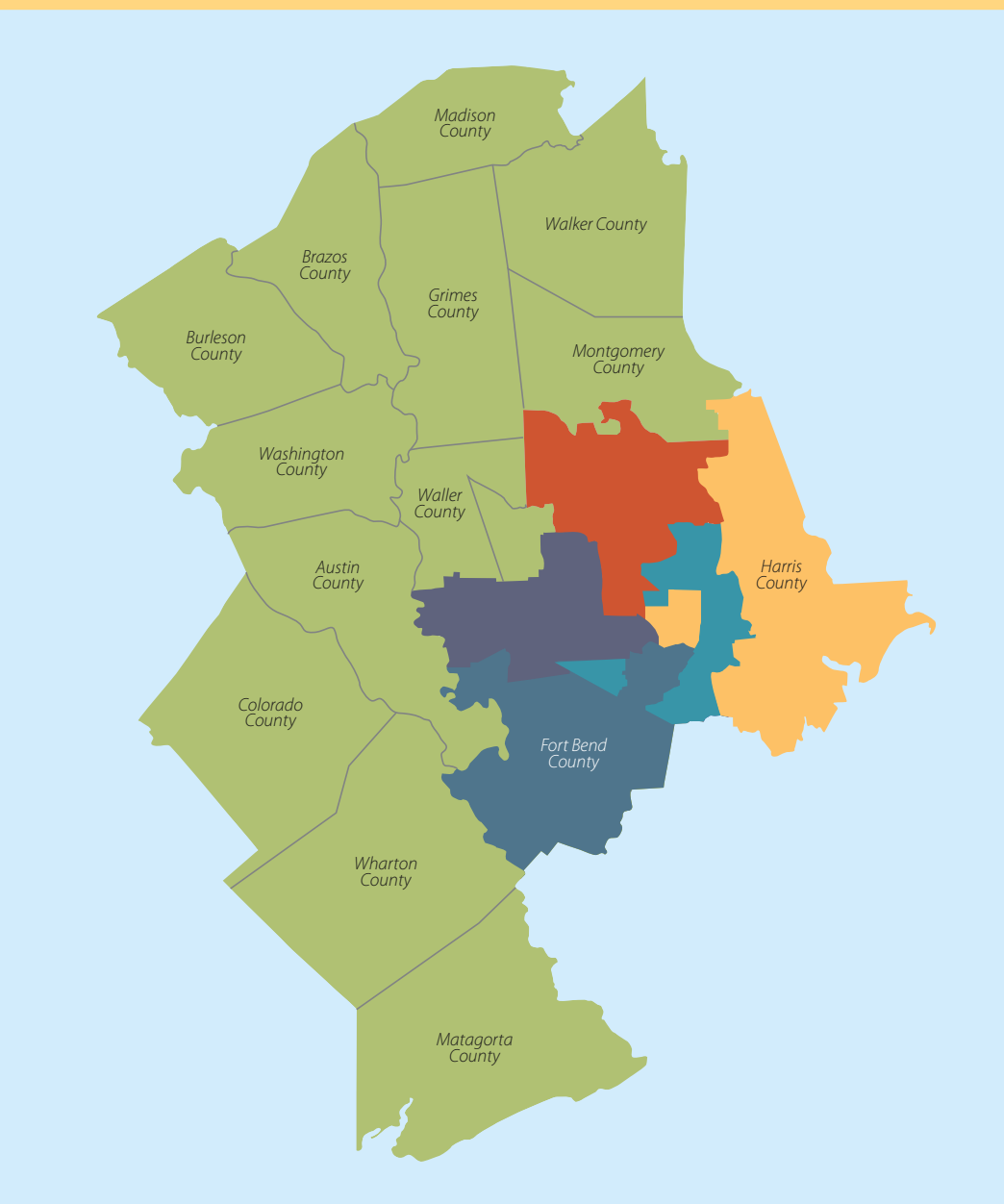
When thirteen-year-old Jackson Cloyd was born, he spent four weeks in intensive care as he was born premature. A social worker had provided his parents a 22 x 22 inch quilt that they used during his four month hospital stay. For his Eagle project, Jackson approached a quilt circle at Houston's Community Artists' Collective to learn quilt making so that he could provide quilts for children in neonatal care. He donated eight hand-made quilts and toys for children at Guy's Hospital in London where he was born.

A Better Place to Learn

Francisco Nathan Ashford from Troop 293 in Spring directed a volunteer team to renovate the Oak Ridge High School courtyard and build an outdoor classroom/amphitheater with two new sidewalks which provided a handicap accessible entrance. Teachers now have the opportunity to hold class sessions outside and the space is used for performing poetry readings, theatre and musical performances. Students also use it as a gathering place. The Eagle project included 515.4 total service hours.



Counties We Serve



- Frontier Divison
- North Divison
- South Divison
- East Divison
- West Divison
- Central Divison



Council Highlights through December 31, 2013

YOUTH SERVED & VOLUNTEERS

47,735	Youth registered in the Scouting programs of Cub Scouts, Boy Scouts and Venturing
8,846	Youth participants in the school-based Learning for Life programs (includes Special Needs)
19,503	Registered volunteer adult leaders
1,450	Youth participants in the Exploring program
59	Exploring posts
36%	Estimated percentage of youth served considered "at-risk"

FINANCE

\$13,649,553	Operating expense
3.2%	Excess revenue over operating expense
\$2,669,614	New gifts for permanently restricted endowment
\$235	Estimated dollar amount to support a youth in Scouting, Exploring or Learning for Life

CAMPING

99,687	Days camped at Council's five camps
7,410	Acres for camps operated by Council

PROGRAM

20,592	Cub Scout ranks earned
8,624	Boy Scout ranks earned
1,097	Boy Scouts attained the rank of Eagle Scout
800,000	Estimated community service hours

Eagle Scout Awards

Eagle Scout Project of the Year

DALTON OWEN – TROOP 93



Dalton Owen, honored with the Glen A. and Melinda W. Adams National Eagle Scout Service Project of the Year Award, is pictured with Rodney Eads, Chairman of the Board.



Dalton dedicated 1105 hours to building an amphitheater and butterfly garden for Cedar Bayou United Methodist Church



Pictured from left to right: Noah Horwitz, Kyle Sherling, James Hollas, Derek Hill, Henry Furler and Dalton Owen.

Finalists

Glen A. and Melinda W. Adams National Eagle Scout Service Project of the Year Award

May 2013



Selected in 2013, these finalists appeared at the Eagle Scout Recognition event in May 2014:

Thomas A. Jurica TROOP 99

Recipient of the Adams National Eagle Scout Project for:

St. George Playground for Holy Rosary Catholic Church, Houston, Texas

Thomas managed the planning, design, and construction of a playground area for Holy Rosary Catholic Church in memory of his best friend and fellow Scout who died in a tragic ATV accident. Thomas raised over \$28,000 for the building of the St. George Playground.

Michael Osborn TROOP 209

Meeting Room Design and Build for Boys & Girls Country of Hockley, Texas

Working with his father, school friends, and Scouts, Michael built customized stadium seating platforms, Adirondack chairs, and tables which will allow everyone seated to experience presentations and speakers without an obstructed view.

Nathan E. Seago TROOP 383

ADA Compliant Outdoor Seating & Meeting Area for St. Joseph Catholic Elementary School

Nathan planned, designed, and built an ADA compliant outdoor seating area for his former elementary school at St. Joseph's Catholic Church. The area had sparse low hanging shrubbery and a few scraggly trees for many years. He built a seating and outdoor meeting area and deck covering 1000 square feet. As a result, children now have a very nice place to sit and meet.

Hunter Z. Werlla TROOP 55

Outdoor Chapel and Retreat Center for First United Methodist Church

Inspired by the Scout's Own services on weekend campouts, Hunter transformed a nearby meadow next to his church into an outdoor chapel area with seating for 75 people. The project included clearing the land of debris and vegetation, welding, mixing concrete, painting, and landscaping. The project took over 300 manhours and 30 volunteers to complete over a six-month period.

Christopher F. Gable TROOP 204

School Uniforms for the College de Saint Antoine de Padoue Petite Riviere De Nipes, Haiti

Working with volunteers from his church group, Life Teen, and Scouts from his unit, Christopher organized the volunteers to collect, organize by size, organize by grade, and sort by color over 3,000 school uniforms to deliver to an elementary school in Haiti.

Eagle Class Recognition



Distinguished Eagle Scout Award

A National Court of Honor was convened for the presentation of the Distinguished Eagle Scout Award to real estate attorney Charles J. Jacobus, Sr., Eagle Class of 1962, who is listed among the U. S. News and World Report's 2012 Super Lawyers. Presenting the award was United States District Judge David Hittner, a Distinguished Eagle and National Boy Scouts of America representative.

National Outstanding Eagle Award

The National Eagle Scout Association's Outstanding Eagle Scout Award is bestowed to those who have demonstrated outstanding achievement at the local, state or regional level.

On May 19, 2013, the C. Travis Traylor, Jr. Class of Eagles for 2012 were honored along with eight current Eagle Scouts who received the National Outstanding Eagle Award for their outstanding achievement at the local, state or regional level.

“ You follow in the footsteps of many famous men who were Eagle Scouts and went on to become leaders in this country.” – C. Travis Traylor, Jr.

Master of ceremonies José Griñan acknowledged the historically large class of 1,175 Eagles who logged 172,000 hours of community service and contributed \$2 million in labor and materials for their service projects.

Reflecting on his Eagle Scout experience, Travis Traylor Jr., charged the new class with its role going forward, reminding them of their legacy and duty to put back into Scouting the teaching and training they have received to benefit others who will follow.



Outstanding Eagle Scout Award Recipients



DANIEL G. OWNBY – 1984

Director of Buckeye Partners

CHARLES E. SCHNEIDER – 1977

Chief Financial Officer for KBR, Inc.

FRANK D. TSURU – 1977

President and CEO of Momentum Energy Group

JOHN P. WILKIRSON – 1972

CFO and Executive Vice President for Cobalt International Energy

JOHN R. CURRY – 1972

Founder and Former CEO of Gulfex, Inc.

BRIAN G. SMITH – 1975

President and CEO of BSC

DAVID W. HAWES – 1966

Principal of the firm Hawes Hill Calderon

CLAY C. WILLIAMS – 1979

Executive Vice President and CFO at National Oilwell Varco

Outreach

Scoutreach Initiative






Scoutreach is BSA's commitment to ensuring that all young people have an opportunity to join Scouting, regardless of their circumstances, neighborhood, or ethnic background. The programs include Cub Scouts, Boy Scouts & Venturing.

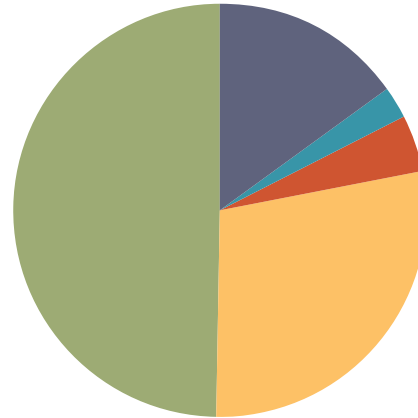


Scoutreach gives special leadership and emphasis to economically challenged youth via non-traditional methods. Through caring, well-trained, paid leadership and with neighborhood partners who will provide a safe, regular meeting place, Scoutreach delivers a Scouting program to our most needy youth in Houston's inner-city neighborhoods and encourages parental involvement.

Youth Served

Sam Houston Area Council Served Over 58,000 Youth in 2013

	Cub Scouts	49.5%	28,734
	Boy Scouts	28.0%	16,557
	Venturing	4.2%	2,444
	Exploring	2.5%	1,450
	School – Based Learning for Life	15.3%	8,846



Total Youth Served: 58,031

In 2013, the Sam Houston Area Council served 58,031 youth which includes the programs of Cub Scouts, Boy Scouts, Venturing, Exploring and Learning for Life. Using a “learn-by-doing” approach, we shape the lives of youth through service to others, fitness, leadership and character training.

BSA’s National Court of Honor Medal Award



ISAAC WARSAW – CUB SCOUT

Cub Scout Isaac Warsaw, age 7 who is a 2nd grader at Cedar Brook Elementary in the Spring Branch ISD, was selected to receive the Honor Medal by the BSA’s National Court of Honor for actions he took to save the life of 5-year old Miguel Maldonado on July 6, 2013 during a pool party. While everyone was beginning lunch beside the pool, Isaac leaped out of his chair to rescue Miguel who had attempted to use the diving board like the older kids. Isaac used situational awareness and swimming skills from Scouting and his coaches to pull Miguel to the side of the pool where he could be revived.

~2013~

ACCOMPLISHMENTS

SILVER LEVEL ACHIEVEMENT

SILVER LEVEL STATUS IN NATIONAL BSA’S PERFORMANCE PROGRAM, JOURNEY TO EXCELLENCE



DIVERSITY

18,867 SCOUTS ARE MEMBERS OF THE AFRICAN AMERICAN, ASIAN AND HISPANIC COMMUNITIES



Program



Cub Scouts

28,734 Cub Scouts in **755** units

BOYS IN GRADE ONE THROUGH FIVE

Cub Scouting is a year-round program uniquely designed to meet the needs of boys and their families through fun and challenging activities promoting education, character development and physical fitness. Members meet weekly in small groups called dens. Once a month, all the dens meet together as a pack. Cub Scouts work on award requirements at meetings and with their families. Many Cub packs schedule camping trips or attend summer resident camp at Bovay Scout Ranch. During summer, many individual Cubs or Cub dens attend a district day camp.



Scouts

16,557 Boy Scouts in **721** units

BOYS AGES 11 TO 17

Boy Scouting is an exciting leadership and character development program for young men. With the support of adult leaders, youth learn self-confidence and develop personal values guided by the ideals found in the Scout Oath and Law. The merit badge program develops skills in addition to and beyond the classroom. Members usually meet once a week as an entire troop, and then have a group activity once a month – typically a weekend camp-out. Scout troops are encouraged to attend a week of summer and winter camp each where they will work on merit badges and enjoy other activities. Boy Scouts also organize and take part in community service projects, benefiting neighborhoods, schools, churches and more.



Venturing and Sea Scouts

2,444 Venturers in **238** units

YOUNG MEN AND WOMEN AGES 14 TO 20

The Venturing program is a co-ed program for young men and women. Through this youth-led program, members enjoy wilderness survival camping, emergency preparedness, high adventure camping, search and rescue training and more. They work in groups to learn teamwork, leadership, respect and responsibility. Sea Scouting is organized to promote better citizenship and to improve members' boating skills and knowledge through instruction and practice in water safety, boating skills, and service experiences. Typically a Venturing Crew or Sea Scout Ship will meet at least once a month, along with a monthly event or trip.



Exploring

1,450 Explorers in 59 posts

EXPLORING IS A WORKSITE-BASED PROGRAM FOR YOUNG MEN AND WOMEN WHO ARE AGES 14 TO 20

Exploring units, called “posts”, usually have a focus on a single career field, such as law enforcement and may be sponsored by a government or business entity. This program, which gives youth a practical learning outlet, aligns Scouting closely with the business community in law enforcement, medical, fire, engineering, aviation, science, law, government and public service.



Learning For Life

8,846 Youth in 38 programs

DESIGNED TO MEET THE GROWING DEMAND FOR CHARACTER EDUCATION PROGRAMS IN SCHOOLS

This program helps our youth develop social and life skills and helps them formulate positive personal values. It prepares them to make ethical decisions that will help them achieve their full potential. Learning for Life also enhances teacher capacity and increases youth learning with a fun and relevant curriculum. Youth build a greater understanding real world situations and how to negotiate them. *Champions* is a program of Learning for Life for youth with special needs.





Scouting Develops Character, Citizenship, and Personal Fitness through a Vigorous Program of Outdoor Activities.

Camps

The Sam Houston Area Council has owned and operates five camps in Texas: **Camp Strake** located on 2,175 acres in Montgomery County, Texas; **El Rancho Cima** with 2,680 acres near Wimberly, Texas; **Bovay Scout Ranch** with 1,488 acres near Navasota, Texas; **Hamman Scout Camp** with 965 acres; and **Camp Brosig** with 92 acres near Sealy, Texas.

As we close on 100 years of history, the Sam Houston Area Council is repositioning the camp portfolio to offer our Scouts and leaders a world class camping experience at council properties. Plans are underway for a new state-of-the-art Camp Strake to include the Janis and George Fleming Cub World, a Boy Scout/Venturer Camp, and a Leadership Institute.

The sale of the current Camp Strake was completed in November 2013 and a new site was purchased bordering the Sam Houston National Forest between New Waverly and Coldspring near the community of Evergreen. The proceeds will fund the relocation and endow the operations and maintenance of the new Camp Strake in perpetuity. The council will continue to operate Camp Strake at its existing location with programming through December 2014. The new Camp Strake is expected no later than 2017.

At the Bovay Scout Ranch, which currently primarily serves Cub Scouts, a new Tellepsen Scout Camp is underway to provide more opportunities for Boy Scout and Venturing camping.

To ensure that all of our camps are maintained in state-of-the-art condition for future generations, a new major gifts campaign called *Leaders of Tomorrow* is being developed for 2014.

Camping is the hallmark of the Scouting experience where new skills are tested, new friends are made and where we help equip young people with a foundation for leadership. With the help of many talented volunteers to guide us, we will reposition the camp experience for the 21st Century and beyond.



Scout Campers Appreciate the Environment and Seek to Protect it.

Camp Highlights

El Rancho Cima

8,119 Campers*

El Rancho Cima is located on the Devil's Backbone in the Texas Hill Country near Wimberley, Texas. It is the home for three very unique camps for Boy Scouts and Venturers: Cockrell River Camp, Walter Scout Camp at Horseshoe Bend, and Hamman High Adventure Base at Ironwheel Mesa. The *Rough Riders* program, at the Hamman High Adventure Base, includes a sky bridge to a 1,000 ft. and a 2,000 ft zip line. Scouts enjoy overnight horseback treks, black powder shooting and rock cliff rappelling in the outback of El Rancho Cima. A COPE course tests their leadership skills. The Walter Scout Camp at Horseshoe bend has the Carole and Jim Locke Equestrian Center along with swimming pool facilities. Programs include the Native American Village, Cowboy Camp, horseback riding, kayaking courses, archery, rifles and a 6-stage shotgun shooting range in the Walter Shooting Sports Complex.



Bovay Scout Ranch

13,113 Campers**

Cub Scouts head to the Bovay Scout Ranch, located three miles south of Navasota, for Resident Camp each summer or weekend camp-outs. The camp includes the McNair Cub Adventure Camp and the Duke Energy Camporee Area. The 1,488 acres are a natural paradise for plants and wildlife with several lakes teeming with a variety of fish. Nature study, bugs, animal tracks, and conservation are vital elements of the camp program. George Lake offers paddle boating, sailing, canoeing, and rafting. The water park is the center of swimming and fun activities. Scouts also enjoy field sports, BMX, archery, and rifles.



Camp Strake

12,733 Campers

Adult and youth leadership training activities as well as a Cub Scout program in October called *Fun with Son* are held at Camp Strake located in Conroe, Texas. Winter Camp for Boy Scouts is held in late December featuring 60 different merit badges, many of them Eagle-required, a Trail to First Class program and many different evening activities for all attendees to enjoy. With the sale of this property, and relocation of this camp, programming at this site will end in December 2014.



Camp Brosig

5,940 Campers

Camp Brosig is available for weekend camping year-round. With 20 campsites, a large covered pavilion and meeting room available, it is used regularly for district camp-outs. This 92 acre property is located six miles north of Sealy, Texas in Austin County.



District Day Camp

4,102 Campers

Twilight and Day Camps are held in various districts in June. The camps depend heavily on parents and leader volunteers to spearhead the programming.

*Includes 4,021 weekend participants

**Includes 12,408 weekend participants

Other Support



Friends of Scouting

Our primary giving campaign supporting 21% of operations, netted \$2,980,442 million.

Products Sales

Each year the Council has two product-oriented fundraisers to help units earn funds for programming. The Scout Fair Coupon Pack, which carries discounts from Kroger and other retail and entertainment partners, reached \$1.5 million in gross sales. Popcorn sales in October and November contributed \$2.6 million in gross sales. Units receive 33% of these funds directly.

United Way

The Council received \$1.6 million in support from our United Way partnerships, including Greater Houston, Montgomery County and others.

Whitney M. Young Jr. Service Award Luncheon

Community leaders were recognized for their demonstrated involvement in the development and implementation of Scouting opportunities for youth living in rural or low income urban neighborhoods. Net proceeds, \$38,947.

Whitney M. Young Service Award Luncheon honorees:

- Buffalo Soldiers National Museum
- Raquel M. Collins
- Nolan and Glennie Gordon
- Willie Iles, Jr.
- Harry E. Johnson, Sr.



Whitney M. Young Service Award Luncheon honorees pictured left to right: Harry E. Johnson, Sr., Willie Iles, Jr., Nolan and Glennie Gordon, Raquel M. Collins and Mildred Tate from the Buffalo Soldiers National Museum.

SOURCES OF INCOME

5% INVESTMENTS

6% FOUNDATIONS

7% OTHER

11%
PRODUCT SALES

11%
CAMPING

12%
ACTIVITIES

12%
UNITED WAY

15%
SPECIAL EVENTS

21%
FRIENDS
OF SCOUTING

Special Events

Distinguished Family Award Dinner



The Walter family legacy was honored with the Distinguished Family Award. The net proceeds, \$1.5 million, were received in support of Scouting.

Sporting Clays

The 17th annual Sporting Clays tournament was held on April 25th at the Rio Brazos Hunting Preserve in Simonton, Texas. With a live and silent auction, net proceeds were \$220,000.

Corporate Dodgeball Challenge

Sponsored by Anandarko, the 3rd annual Corporate Dodgeball Challenge was held on June 8, 2013 at the Competitive Edge Sports in Spring, Texas. A great team-building event, attracting both young and older professionals alike, brought \$129,219 in net proceeds.

Sam Houston Area Council Golf Classic

The Golf Classic was held on October 17th at the Clubs of Kingwood, netting \$74,259.



**OUR SPECIAL
EVENTS EXCEEDED
NET GOAL BY 51%**

**NET ACTUAL
\$2,980,442**

**NET GOAL
\$1,338,180**



Changing Lives...We are Prepared for the Journey...

2013 Financial Statements

Sam Houston Area Council Boy Scouts of America and Subsidiary

	Operating Fund	Capital Fund	Investment Fund	Total
Assets				
Cash	\$5,598,823			\$5,598,823
Accounts Receivable	278,447			278,447
Promises to Give (Net of Allowance for Uncollectible Promises to Give)	1,291,520	2,275,175	3,665,008	7,231,703
Inventory	70,775			70,775
Prepaid Expenses and Other Assets	165,866	5,736		171,602
Investments		28,514,721	68,908,963	97,423,684
Land, Buildings, and Equipment, Net		26,195,391		26,195,391
TOTAL ASSETS	\$7,405,431	\$56,991,023	\$72,573,971	\$136,970,425
Liabilities and Net Assets				
LIABILITIES:				
Accounts Payable and Accrued Expenses	\$1,333,114	\$103,496		\$1,436,610
Custodial Accounts	1,412,608	140,585		1,553,193
Deferred Revenue	145,173	99,450		244,623
TOTAL LIABILITIES	2,890,895	343,531	-	3,234,426
NET ASSETS:				
Unrestricted Net Assets	3,109,010	22,993,206	4,704,918	30,807,134
Temporarily Restricted Net Assets	1,405,526	33,654,286	42,143,001	77,202,813
Permanently Restricted Net Assets	-	-	25,726,052	25,726,052
TOTAL NET ASSETS	4,514,536	56,647,492	72,573,971	133,735,999
TOTAL LIABILITIES AND NET ASSETS	\$7,405,431	\$56,991,023	\$72,573,971	\$136,970,425
Operating Results				
OPERATING SUPPORT & REVENUE:				
Friends of Scouting-Net	\$2,980,529	-		\$2,980,529
Special Events-Net	2,095,957			2,095,957
United Ways	1,636,126			1,636,126
Other Support	1,191,027			1,191,027
Program Related Revenue	3,235,154			3,235,154
Product Sales-Net of Cost of Goods Sold	1,588,918			1,588,918
Investment and Other Income	1,385,552			1,385,552
TOTAL OPERATING SUPPORT AND REVENUE	14,113,263			14,113,263
OPERATING EXPENSES:				
Program Services	12,138,962			12,138,962
Management and General	811,789			811,789
Fundraising	622,412			622,412
Charter and National Service Fee	76,374			76,374
TOTAL OPERATING EXPENSES	13,649,537			13,649,537
INCREASE IN UNRESTRICTED NET ASSETS FROM OPERATIONS	463,726			463,726
Non-Operating Results				
NON-OPERATING SUPPORT & REVENUE:				
Other Support		448,063	6,240	\$454,303
Investment and Other Income		652,379	2,596,278	3,248,657
Gain on Sale of Property		51,090,636		51,090,636
Reclassification of Unrestricted Net Assets to Temporarily Restricted Net Assets		(28,445,669)	(34,000,000)	(62,445,669)
TOTAL NON OPERATING SUPPORT AND REVENUE		23,745,409	(31,397,482)	(7,652,073)
NON-OPERATING EXPENSES:				
Program Services		1,112,588		1,112,588
Management and General		53,891	119,998	173,889
Fundraising		35,319		35,319
TOTAL (INCLUDES CAPITAL FUND DEPRECIATION OF \$982,612)		1,201,798	119,998	1,321,796
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS FROM NON-OPERATIONS		22,543,611	(31,517,480)	(8,973,869)
TOTAL CHANGES IN UNRESTRICTED NET ASSETS	463,726	22,543,611	(31,517,480)	(8,510,143)
TOTAL CHANGES IN TEMPORARILY RESTRICTED NET ASSETS	(732,138)	31,037,772	34,000,000	64,305,634
TOTAL CHANGES IN PERMANENTLY RESTRICTED NET ASSETS			2,624,881	2,624,881
Total Changes in Net Assets	\$(268,412)	\$53,581,383	\$5,107,401	58,420,372
Net Assets Beginning of Year	4,805,448	37,043,609	33,466,570	75,315,627
Transfers	(22,500)	(33,977,500)	34,000,000	
NET ASSETS END OF YEAR	\$4,514,536	\$56,647,492	\$72,573,971	\$133,735,999

Summarized from the consolidated financial statement

Council Leadership

Sam Houston Area Council  Boy Scouts of America

2013 Officers and Executive Committee

Chairman of the Board.....Rodney W. Eads	Vice Chair– Learning for Life Allen D. Brown	Diane Cannon	Robert W. Scharar
Council Commissioner..... Brian W. Foster	Vice Chair– Marketing Richard A. Eichler	David E. Creasey	Stan C. Stanley
Immediate Past Chairman Frank D. Tsuru	Vice Chair– Membership Alberto Santos, Jr.	Charles D. Davidson	Howard T. Tellepsen, Jr.
Treasurer..... Charles E. Schneider	Vice Chair– Program Edward A. Grun	Stewart W. Gagnon	John B. Walker
Assistant Treasurer Steven D. Oldham	*Vice Chair– Real Estate Lawrence W. Kellner	Dr. Carlos R. Hamilton, Jr.	David M. Weekley
Legal Counsel Nelson R. Block	Vice Chair..... John Crafton	Lionel R. Jellins	
Vice Chair - Development..... Stephen M. Greenlee	Vice-Chair..... George DeMontrond, III	Judge Edith H. Jones	*Through June 30, 2013
Vice Chair– Endowment J. Webb Jennings III	Vice-Chair..... Michael Holthouse	Bill J. Kacal	
Vice Chair– Field Operations W. David Harris	CEO/Scout Executive Thomas O. Varnell	Victor H. Koosh	
Vice Chair– Finance..... David Lattin		Roger C. Mosby	

2013 Board of Directors

John W. Allen	Dennis Cornwell	Raymond T. Garcia	Michael Kasecky	Christopher J. Pappas	Stephen D. Strake
Kenneth S. Barrow	Tony Council	Robert W. Gibbs, Jr.	Steven R. Knowles	Michael L. Patrick	Sam Stubbs
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