Leading Youth
To Lifelong Values,
Service and
Achievement

2012 Annual Report
A Scout is trustworthy,
loyal, helpful, friendly,
courteous, kind, obedient,
cheerful, thrifty, brave,
clean and reverent.
Dear Friends of Scouting

We are pleased to share our 2012 accomplishments in the Sam Houston Area Council. We are financially sound and serve 60,000 youth in our Scouting, Exploring and school-based Learning for Life programs. In 2012, we marked the 100th anniversary of the first Eagle Scout Award and reached a record 1,175 Scouts who earned this rank in our Council. As a measure of our membership, quality programming, community service and financial health, we were recognized with the Gold Level status in the National Journey to Excellence program for Boy Scouts of America (BSA).

Continuing on our quest to reflect the diversity of our community, the Sam Houston Area Council added 2,900 Scouts from the African American, Asian and Hispanic communities. Our billboard campaign received a BSA national award, Best Multi-Cultural Marketing.

The Scouting program offers a variety of educational opportunities and teaches youth to be strong in character, to have self-confidence and to grow in their leadership abilities. With these talents, along with service projects and citizenship activities, we prepare Scouts for life.

Within the 16 counties we serve, our Scouting service projects impacted various local communities with an estimated 800,000 hours served. For a Council-wide endeavor benefitting the Souper Bowl of Caring’s food drive, we delivered 215,135 pounds of food—the largest contribution in this community effort.

A big part of Scouting is the outdoor experiences we provide which increase imagination, provide critical thinking, and promote optimal physical health. This year we recorded an additional 8,000 days spent at our camp properties for a total of 88,454 days camped.

To prepare for the needs of youth in the 21st century, the Council adopted a new camp vision statement to guide our efforts in fulfilling the outdoor experience and to continue our leadership position in youth development:

“Exemplary, sustainable outdoor experiences and creative learning for 21st century youth and their leaders.”

As part of this vision, we have formed committees to plan a new Camp Strake that will include traditional Scout programs as well as STEM (science, technology, energy, math) related activities to equip our youth with the skills they will need for both mind and body. The sale of the current camp will fund the building and endowment for the new Camp Strake. A new major gifts campaign is planned to provide for the capital needs, an endowment and the annual operations for our other camps. The Sam Houston Area Council is thankful for the generous support of over $7 million from the community. This includes our Friends of Scouting campaign, which accounts for 24% of all operating funds, generating $3.1 million and United Way contributions of $1.6 million. In addition, special events, which include the Distinguished Family Award Dinner honoring the John Walker family, generated $1.6 million. We also had a successful $1.5 million product sale on Scout Fair Coupon Packs and $2.7 million on Scouting Popcorn. Each delivers a third back to units who participate. The permanently restricted endowment received $1.6 million in new gifts due to the matching gift program from The Cockrell Foundation.

We are a volunteer-driven organization and are grateful for the strong commitment from our nearly 20,000 volunteers and parents every day. We have much more to do and are ready for the challenge.

Frank D. Tsuru  
CHAIRMAN OF THE BOARD

Stan C. Stanley  
COUNCIL COMMISSIONER

Thomas O. Varnell  
PRESIDENT/SCOUT EXECUTIVE
The Sam Houston Area Council Mission
To lead youth to lifelong values, service and achievement.

Mission
Boy Scouts of America Mission:
To prepare young people to make ethical and moral choices over their lifetimes by instilling in them the values of the Scout Oath and Law.

Vision
The Sam Houston Area Council will reach across the community to serve all ethnicities and youth age groups with a leadership and character-building program that has long lasting impact.

Long Range Goals
As part of our strategic plan, we are committed to improving the program through effective leader recruiting and training, diversifying our membership to meet the needs of our community, and strengthening the impact of Scouting by expanding our reach and scope. To provide program quality and relevance to a greater number of youth, we will place more emphasis on growing our endowment and exercise efficient use of our people, properties and resources.
Scouting Makes a Difference
800,000 Community Service Hours Provided in 2012

HELPING THE HUNGRY
Over 8,500 Scouts and Leaders walked door to door in their neighborhoods to pick up non-perishable food donations for Souper Bowl of Caring. This year 215,135 pounds were collected to help feed the hungry.

LENDING A HAND
The members of Boy Scout Troop 113 in Tomball lent a hand to an area resident on Saturday morning along with David Hittler of At Your Side Home Care in the Tomball/Spring/ Magnolia area. Bill, 83, had a stroke that left him home-bound. He rented his home to a man who left tree stumps and trash on the property. Troop 113 cleaned Bill’s property and built him a ramp on his house for accessibility with his power chair.

DUTY TO COUNTRY
Justin Treichel, along with other members of his Cub Scout Pack 1213 in Magnolia, raised funds to furnish U.S. Marine Corps Corporal Daniel Peterson’s new Tomball home, built by Homes for our Troops.
Counties We Serve

- Frontier Division
- North Division
- South Division
- East Division
- West Division
- Central Division
# 2012 Council Highlights

<table>
<thead>
<tr>
<th>Youth Served &amp; Volunteers</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>51,211</strong></td>
<td>Cub Scouts, Boy Scouts, Venturing, and Exploring</td>
</tr>
<tr>
<td><strong>8,798</strong></td>
<td>Learning for Life Youth</td>
</tr>
<tr>
<td><strong>19,499</strong></td>
<td>Registered Volunteer Adult Leaders</td>
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<tr>
<td><strong>1,761</strong></td>
<td>Cub Scout, Boy Scout, Venturing Units</td>
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<tr>
<td><strong>72</strong></td>
<td>Exploring Posts</td>
</tr>
<tr>
<td><strong>36%</strong></td>
<td>Estimated percentage of youth served considered “at-risk”</td>
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<table>
<thead>
<tr>
<th>Finance</th>
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<tr>
<td><strong>$12,647,519</strong></td>
<td>Operating expense</td>
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<tr>
<td><strong>3.5%</strong></td>
<td>Excess revenue over operating expense</td>
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<td><strong>$1,680,338</strong></td>
<td>New gifts for permanently Restricted endowment</td>
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<tr>
<td><strong>$246</strong></td>
<td>Estimated dollar amount to support a youth in the Scouting Programs</td>
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<table>
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<tr>
<th>Camping</th>
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<tr>
<td><strong>37,493</strong></td>
<td>Campers</td>
</tr>
<tr>
<td><strong>88,454</strong></td>
<td>Days Camped</td>
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<tr>
<td><strong>7,410</strong></td>
<td>Acres for Camps operated by Council</td>
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<table>
<thead>
<tr>
<th>Program</th>
<th></th>
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<tbody>
<tr>
<td><strong>21,895</strong></td>
<td>Cub Scout ranks earned</td>
</tr>
<tr>
<td><strong>8,483</strong></td>
<td>Boy Scout ranks earned</td>
</tr>
<tr>
<td><strong>1,175</strong></td>
<td>Scouts earned the Eagle Rank</td>
</tr>
<tr>
<td><strong>800,000</strong></td>
<td>Estimated community service hours</td>
</tr>
</tbody>
</table>

**Recognition:** Achieved the GOLD Level status in the BSA’s National Journey to Excellence program
Eagle Scout Awards

2011 Eagle Project Finalists pictured from left to right are Nathan England, Tyler Nobel, Daniel Crespo, James Harle and Tyler Schild for the for the Glen A. and Melina W. Adams Award for National Eagle Scout Project of the Year. The award was presented in February, 2012.

Eagle Scout Project of the Year

TYLER SCHILD
TROOP 1477
Redeveloped the front yard area of Holleman Elementary School in Waller and turned it into a garden and outdoor science habitat. The award was presented in February, 2012.

Glen A. and Melinda W. Adams Award Finalists*

Dalton Owen
TROOP 93
Chosen to be the recipient of the Adams National Eagle Scout Project of the Year.
Built an amphitheater & butterfly garden for Cedar Bayou United Methodist Church, dedicating 1105 hours.

Derek Hill
TROOP 889
Constructed a fence & kiosk for Jones State Forest Recreation Area with nearly 250 hours.

Jacob Furler
TROOP 46
Created a cell phone charging station for Texas Children’s Hospital in 382 hours.

James Hollas
TROOP 928
Produced a wolf sanctuary memorial garden for the benefit of St. Francis Wolf Sanctuary spending 534 hours for completion.

Noah Horwitz
TROOP 806
Broadened learning with a playground map of the USA and developed games using the map to serve those with autism at Westview School. A team of Scouts completed the project in 128 hours.

Kyle Sherling
TROOP 491
Developed a new pig facility for Boys and Girls Country in 317 hours.

*Selected in 2012, these finalists will appear at the April 2013 Eagle Scout Recognition.
Eagle Class Recognition

Key Note Speaker: Astronaut Michael Fossum

On February 26, 2012, Eagle Scouts from across the Sam Houston Area Council gathered at the Merrell Center to celebrate their “mountain top” experience and to view the horizon with one of their own who has been there. Michael Fossum, an Eagle Scout and active Scout leader, asked that the hundreds of boys become trail blazers on their quest for the next mountain top and to cut a new path for others to follow.

“Enjoy your mountain top experience as a new Eagle Scout but keep reaching higher.”

~ MICHAEL FOSSUM

Master of Ceremonies Michael Garfield, an Eagle Scout known as “The High-Tech Texan” on KPRC-AM, noted that 2012 marks 100 years since the first Eagle Scout rank was awarded.

OUTSTANDING EAGLE SCOUT AWARD RECIPIENTS

LEX FRIEDEN – 1964
Professor of biomedical informatics, physical medicine and rehabilitation at the UT Health Science Center in Houston

STEWART GAGNON – 1965
Senior partner at the law firm of Fulbright and Jaworski, LLP

RAYMOND GARCIA – 1957
President of R.T. Garcia and Company, Inc. a petroleum engineering and management consulting firm

DABNEY KENNEDY – 1952
Retired from DOW Chemical and currently president of the Westbury Area Improvement Corporation

ERIC MULLINS – 1976
Co-CEO of Lime Rock Resources and LRR Energy, L.P.

DR. SCOTT PARAZYNSKI – 1977
Former astronaut and current chief technology officer and chief medical officer at The Methodist Hospital Research Institute

J. STEVE TAYLOR – 1964
Senior operations manager for Kellogg, Brown and Root

The National Eagle Scout Association’s Outstanding Eagle Scout Award is awarded to those who have demonstrated outstanding achievement at the local, state or regional level.
Outreach

Scoutreach
8,763 YOUTH IN 434 UNITS (INCLUDES CUB SCOUTS, BOY SCOUTS & VENTURERS)

Scoutreach is BSA’s commitment to ensuring that all young people have an opportunity to join Scouting, regardless of their circumstances, neighborhood, or ethnic background.

Scoutreach gives special leadership and emphasis to economically challenged youth via non-traditional methods. Through caring, well-trained, paid leadership and with neighborhood partners who will provide a safe, regular meeting place, Scoutreach delivers a Scouting program to our most needy youth in Houston’s inner-city neighborhoods and encourages parental involvement.
Sam Houston Area Council Served 60,009 Youth in 2012

In 2012, the Sam Houston Area Council served 60,009 youth which includes the programs of Cub Scouts, Boy Scouts, Venturing, Exploring and Learning for Life. Using a “learn-by-doing” approach, we shape the lives of youth through service to others, fitness, leadership and character training.

<table>
<thead>
<tr>
<th>Program</th>
<th>Percentage</th>
<th>Youth Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cub Scouts</td>
<td>51%</td>
<td>30,406</td>
</tr>
<tr>
<td>Boy Scouts</td>
<td>28%</td>
<td>16,669</td>
</tr>
<tr>
<td>Venturing</td>
<td>4%</td>
<td>2,381</td>
</tr>
<tr>
<td>Exploring</td>
<td>3%</td>
<td>1,755</td>
</tr>
<tr>
<td>School-Based Learning for Life</td>
<td>14%</td>
<td>8,798</td>
</tr>
</tbody>
</table>

Total Youth Served: 60,009

Silver Level Achievement
COUNCIL RECEIVED THIS FIRST-TIME AWARD FOR MAINTAINING 70% MEMBERSHIP RETENTION

Diversity
RECRUITED 2,903 SCOUTS DRAWING FROM AFRICAN AMERICAN, ASIAN & HISPANIC COMMUNITIES

Council Standards of Venturing Excellence Award
VENTURING WAS RECOGNIZED FOR HIGH MEMBERSHIP LEVELS & PROGRAM QUALITY
Programs

30,406 Cub Scouts in 778 units

Cub Scouts

BOYS IN GRADE ONE THROUGH FIVE

Cub Scouting is a year-round program uniquely designed to meet the needs of boys and their families through fun and challenging activities promoting education, character development and physical fitness. Members meet weekly in small groups called dens. Once a month, all the dens meet together as a pack. Cub Scouts work on award requirements at meetings and with their families. Many Cub packs schedule camping trips or attend summer resident camp at Bovay Scout Ranch. During summer, many individual Cubs or Cub dens attend a district day camp.

16,669 Boy Scouts in 724 units

Boy Scouts

BOYS AGES 11 TO 17

Boy Scouting is an exciting leadership and character development program for young men. With the support of adult leaders, youth learn self-confidence and develop personal values guided by the ideals found in the Scout Oath and Law. The merit badge program develops skills in addition to and beyond the classroom. Members usually meet once a week as an entire troop, and then have a group activity once a month – typically a weekend campout. Scout troops are encouraged to attend a week of summer and winter camp each where they will work on merit badges and enjoy other activities. Boy Scouts also organize and take part in community service projects, benefiting neighborhoods, schools, churches and more.

2,381 Venturers in 259 units

Venturing and Sea Scouts

YOUNG MEN AND WOMEN AGES 14 TO 20

The Venturing program is a co-ed program for young men and women. Through this youth-led program, members enjoy wilderness survival camping, emergency preparedness, high adventure camping, search and rescue training and more. They work in groups to learn teamwork, leadership, respect and responsibility. Sea Scouting, a division of Venturing, is organized to promote better citizenship and to improve members’ boating skills and knowledge through instruction and practice in water safety, boating skills, and service experiences. Typically a Venturing crew or Sea Scout ship will meet at least once a month, then have some kind of monthly event or trip.
1,755 Explorers in 72 Posts

**Exploring**

**EXPLORING IS A WORKSITE-BASED PROGRAM FOR YOUNG MEN AND WOMEN WHO ARE AGES 14 TO 20**

Exploring units, called “posts”, usually have a focus on a single career field, such as law enforcement and may be sponsored by a government or business entity. This program, which gives youth a practical learning outlet, aligns Scouting closely with the business community in law enforcement, medical, fire, engineering, aviation, science, law, government and public service. This year we welcomed St. Lukes Methodist Hospital to the program.

8,798 Youth in 41 Programs

**Learning For Life**

Learning for Life is designed to meet the growing demand for character education programs in schools. The program helps our youth develop social and life skills and helps them formulate positive personal values. It prepares them to make ethical decisions that will help them achieve their full potential. Learning for Life also enhances teacher capacity and increases youth learning with a fun and relevant curriculum. Youth build a greater understanding of real world situations and how to negotiate them. **Champions** is a program of Learning for Life for youth with special needs.
Staying relevant for youth today and tomorrow
The Sam Houston Area Council owns and operates five camp properties in Texas. For the past two years, we have invested over $1 million in new facilities and programming at El Rancho Cima to serve the Boy Scout program. A new Tellepsen Scout Camp facility to provide more opportunities for Boy Scout camping is also planned for the Bovay Scout Ranch which currently serves primarily Cub Scouts. The Sam Houston Area Council is committed to:

- Being relevant to our customer: today’s and tomorrow’s youth
- Staying connected with our customer to build lifelong relationships
- Continuing a leadership position in youth development

To realize these objectives, we have evaluated each of our camp properties. Issues with urban encroachment such as the natural deterioration of the lakes, noise pollution, light pollution, trespassers, and vandalism have impacted the viability of our current Camp Strake. There has been a 45% decline in the number of campers since 1998. When the City of Conroe announced their plans for a future sewage treatment plant with Camp Strake as a prime location, the Council proactively studied our options.

On September 6, 2012, the Executive Committee of the Sam Houston Area Council authorized the creation of a new Land Procurement Committee to search for an alternate location to house a new state-of-the-art Camp Strake for 21st century Scouts and their leaders. In addition, a new Land Disposition Committee was authorized to engage a marketing firm to explore the possibility of selling the current site of Camp Strake.

A plan for a new Camp Strake was developed to include traditional Scout programs such as camping, shooting sports, C.O.P.E (Challenging Outdoor Personal Experience) course and aquatics. Other programs for the 21st century Scout are being considered: a “STEM” (science, technology, energy and math) Center, bike trails, a BMX facility, rock wall climbing and rappelling, and a skateboard park complex.

The sale of the current camp will fund the building and endowment for the new Camp Strake. A new major gifts campaign is planned to provide for the capital needs, an endowment and the annual operations for our other camps.

We are also pursuing a sale of Hamman Scout Camp, located near San Antonio, to The Conservation Fund who will convey the property to the Texas Parks and Wildlife Department. This is a very exciting time for the Sam Houston Area Council to provide a transformational outdoor adventure experience to help equip young people with a foundation for leadership. The new Camp Strake is an exciting pivot point in our history.

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### Camps

<table>
<thead>
<tr>
<th>Camp Strake</th>
<th>2,175 ACRES, IN MONTGOMERY COUNTY</th>
</tr>
</thead>
<tbody>
<tr>
<td>El Rancho Cima</td>
<td>2,680 ACRES, NEAR WIMBERLY</td>
</tr>
<tr>
<td>Bovay Scout Ranch</td>
<td>1,498 ACRES, NEAR NAVASOTA</td>
</tr>
<tr>
<td>Hamman Scout Camp</td>
<td>1,000 ACRES, IN BANDERA COUNTY</td>
</tr>
<tr>
<td>Camp Brosig</td>
<td>92 ACRES NEAR SEALY</td>
</tr>
</tbody>
</table>

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“The Exemplary, sustainable outdoor experiences and creative learning for 21st century youth and their leaders.”

NEW COUNCIL CAMPING VISION STATEMENT APPROVED MARCH 2012

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**Camp Highlights**

**El Rancho Cima**  
**7,556 CAMPERS**

El Rancho Cima is located on the Devil’s Backbone in the Texas Hill Country near Wimberley, Texas. It is the home for three very unique camps for Boy Scouts and Venturers: Cockrell River Camp, The Walter Scout Camp at Horseshoe Bend and Hamman High Adventure Base at Ironwheel Mesa. The Rough Riders high adventure program for Scouts ages 14 and up, includes a sky bridge to a 1,000 ft and a 2,000 ft. zip line. Scouts enjoy overnight horseback treks, black powder shooting and rock cliff rappelling in the outback of El Rancho Cima. A COPE course tests their leadership skills. The Walter Scout Camp at Horseshoe bend has the Carole and Jim Looke Equestrian Center along with swimming pool facilities. Programs include the Native American Village, Cowboy Camp, horseback riding, kayaking courses, archery, rifles and a 6-stage shotgun shooting range in the Walter Shooting Sports Complex.

**Bovay Scout Ranch**  
**8,676 CAMPERS**

Cub Scouts head to the Bovay Scout Ranch, located three miles south of Navasota, for Resident Camp each summer or weekend camp outs. The camp includes the McNair Cub Adventure Camp and the Duke Energy Camporee Area. The 1,498 acres are a natural paradise for plants and wildlife with several lakes teeming with a variety of fish. Nature study, bugs, animal tracks, and conservation are vital elements of the camp program. George Lake offers paddle boating, sailing, canoeing, and rafting. The Water Park is the center of the swimming and fun activities. Scouts also enjoy field sports, BMX, archery, and BB guns.

**Camp Strake**  
**13,305 CAMPERS**

Adult and youth leadership training activities as well as a Cub Scout program in October called Fun with Son are held at Camp Strake located in Conroe, Texas. Winter Camp for Boy Scouts is held in late December featuring 60 different merit badges, many of them Eagle-required, a Trail to First Class program and many different evening activities for all attendees to enjoy.

**District Day Camp**  
**4,303 CAMPERS**

Twilight and Day Camps are held in various districts in June. The camps depend heavily on parents and leader volunteers to spearhead the programming.
Distinguished Family Award Dinner

With the generous support from the community, we honored the John Walker family, netting a record $1.4 million. The event was chaired by Richard Eichler, President & CEO, Hart Energy.

Whitney M. Young Service Award Luncheon

We Honored Several Leaders in the African American Community with the Whitney M. Young Jr. Service Award.

Our Special Events Exceeded Net Goal by 26%

<table>
<thead>
<tr>
<th>NET GOAL</th>
<th>NET ACTUAL</th>
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<tbody>
<tr>
<td>$1,330,600</td>
<td>$1,674,868</td>
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</table>

Pictured left to right: UPS Gulf South District-Stefan Wilson accepting; Eric Mullins, Co-CEO Lime Rock Resources; Anthony Chase, President ChaseSource; and long time Scouter, Marion Edwards along with Congresswoman Sheila Jackson Lee.
Community Support

**Sporting Clays**
The 16th annual Sporting Clays, sponsored by Hess, was held for 400 participants on April 26th at the Rio Brazos Hunting Preserve in Simonton, Texas. The event featured a live and silent auction netting $196,597.

**Corporate Dodgeball Challenge**
Sponsored by Anadarko, the 2nd annual Corporate Dodgeball Challenge was held on June 16 at the Competitive Edge in Spring, Texas. A great team-building event that attracts both young and older professionals alike, a total of 47 teams participated to bring $116,061 net.

**Sam Houston Area Council Golf Classic**
A new name for an old standard, the Golf Classic was held on September 19th at the Clubs of Kingwood. We hosted 26 teams netting $46,795.

**Friends of Scouting**
Our primary giving campaign supporting 24% of operations, netted $3,149,190 which was consistent with last year.

**Product Sales**
Each year, the Council has two product-oriented fundraisers to help units earn funds for programming. The Scout Fair Coupon Pack, which carries discounts from Kroger and other retail and entertainment partners, reached $1,472,000 in gross sales. Popcorn sales in October and November contributed $2,700,000 in gross sales. Units receive 33% of these funds directly.

**United Way**
The Council received $1.6 million in support from the United Way of Greater Houston and Montgomery County. Designations by individuals in surrounding counties totaled $86,500.
REACHING greater heights...
CHANGING more lives...
## Assets

<table>
<thead>
<tr>
<th></th>
<th>Operating Fund</th>
<th>Capital Fund</th>
<th>Investment Fund</th>
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<td>$5,221,460</td>
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<td>309,917</td>
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<td>Promises to Give (Net of Allowance for Uncollectible Promises to Give)</td>
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<td>1,088,767</td>
<td>2,469,712</td>
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<td>Prepaid Expenses and Other Assets</td>
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<td>359,549</td>
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<td>Investments</td>
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<td>33,038,435</td>
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<td>Land, Buildings, and Equipment, Net</td>
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<td></td>
<td>34,052,048</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>$7,596,034</td>
<td>$37,189,892</td>
<td>$33,466,570</td>
<td>$78,252,496</td>
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## Liabilities and Net Assets

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<th>Operating Fund</th>
<th>Capital Fund</th>
<th>Investment Fund</th>
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<td>$1,386,400</td>
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<td>Deferred Revenue</td>
<td>613,812</td>
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<td>613,812</td>
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<td><strong>TOTAL LIABILITES</strong></td>
<td>2,790,586</td>
<td>146,283</td>
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<td>2,936,869</td>
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## NET ASSETS:

### Unrestricted Net Assets

- 2,667,784
- 34,427,095
- 2,222,398
- 39,317,277

### Temporarily Restricted Net Assets

- 2,137,664
- 2,616,514
- 8,143,001
- 12,897,179

### Permanently Restricted Net Assets

- 2,041,577
- 30,996,858
- 33,038,435

**TOTAL NET ASSETS**

- $7,596,034
- $37,189,892
- $33,466,570
- $78,252,496

### Operating Results

**OPERATING SUPPORT & REVENUE:**

- Friends of Scouting-Net: $3,149,190
- Special Events-Net: 1,674,868
- United Way: 1,676,730
- Other Support: 1,032,039
- Program Related Revenue: 2,587,333
- Product Sales-Net of Cost of Goods Sold: 1,545,524
- Investment and Other Income: 1,434,935

**TOTAL OPERATING SUPPORT AND REVENUE:**

- $13,100,619

**OPERATING EXPENSES:**

- Program Services: 11,021,933
- Management and General: 827,317
- Fundraising: 726,207
- Charter and National Service Fee: 72,062

**TOTAL OPERATING EXPENSES:**

- $12,647,519

**INCREASE IN UNRESTRICTED NET ASSETS FROM OPERATIONS:**

- 453,100

### Non-Operating Results

**NON-OPERATING SUPPORT & REVENUE:**

- Other Support: 194,554
- Investment and Other Income: 433,872

**TOTAL NON OPERATING SUPPORT AND REVENUE:**

- 628,426

**NON-OPERATING EXPENSES:**

- Program Services: 1,089,612
- Management and General: 49,604
- Fundraising: 31,928

**TOTAL NON-OPERATING EXPENSES:**

- 1,163,144

**TOTAL (INCLUDES CAPITAL FUND DEPRECIATION OF $1,061,822):**

- $1,171,144
- 134,179
- 1,305,323

**DECREASE IN UNRESTRICTED NET ASSETS FROM NON-OPERATIONS:**

- (542,718)
- 2,097,680
- 1,554,962

**Total Changes in Unrestricted Net Assets**

- 453,100
- (542,718)
- 2,097,680
- 2,008,062

**Total Changes in Temporarily Restricted Net Assets**

- 831,596
- 1,182,923
- 505,592
- 2,520,111

**Total Changes in Permanently Restricted Net Assets**

- 1,680,338
- 1,680,338

**Total Changes in Net Assets**

- $1,284,696
- 564,020
- 4,283,610
- 6,028,511

**Net Assets Beginning of Year**

- 3,550,752
- 36,373,404
- 29,182,960
- 69,107,116

**Transfers**

- (30,000)
- (30,000)

**NET ASSETS END OF YEAR**

- $4,805,448
- $37,043,609
- $33,466,570
- $75,315,627

Summarized from the consolidated financial statement.
2012 Officers and Executive Committee

Chairman of the Board
Council Commissioner
Immediate Past Chairman
Treasurer
Assistant Treasurer
Legal Counsel
Vice Chair – Development
Vice Chair – Endowment
Vice Chair – Field Operations
Vice Chair – Finance
Vice Chair – Learning for Life
Vice Chair – Marketing
Vice Chair – Membership
Vice Chair – Program
Vice Chair – Real Estate
Vice Chair
Vice-Chair
President/Scout Executive

Frank D. Tsuru
Stan C. Stanley
John B. Walker
Charles E. Schneider
Steven D. Oldham
Nelson R. Block
Stephen M. Greenlee
Howard T. Tellepsen, Jr.
W. David Harris
Robert W. Scharar
Allen D. Brown
Richard A. Eichler
Alberto Santos, Jr.
Roger C. Mosby
Lawrence W. Kellner
Michael Holthouse
J. Webb Jennings III
Thomas O. Varnell

Members of the Committee

A. T. Blackshear, Jr.
Diane Cannon
John Crafton
Charles D. Davidson

George DeMontrond, III
Rodney W. Eads
Stewart W. Gagnon
Edward A. Grun

Dr. Carlos R. Hamilton, Jr.
Judge Edith H. Jones
Bill J. Kacal
David Lattin

C. Travis Traylor, Jr.
David M. Weekley

2012 District Chairmen (Also Members of the Board of Directors)

Rick Allen
Brian Burks
John O. Cornett
Hugh Corpening
Vince Donart
John Dutch
James D. Ebanks

Gary Greer
Jon Hill
Gary Hinners
Jennifer Holmes
Tim Jones
Clifton G. Keeler
Natali Lacasa

Lewis D. Locke
M. R. McCrary
Kevin Meier
Robert Morgan
Terry Lee Priesmeyer
Mike Roussos
Robert H. Roy, Jr.

Richard Shirley
Nick H. Sorensen
Burke Sunday
Alex Taylor
Fermin Vasquez
Charles Williams
Aaron B. Williamson
### 2012 Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Name</th>
<th>Name</th>
<th>Name</th>
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<tbody>
<tr>
<td>John W. Allen</td>
<td>James Flores</td>
<td>Steven R. Knowles</td>
<td>Albert L. Richey</td>
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<tr>
<td>Kenneth S. Barrow</td>
<td>Lex Frieden</td>
<td>Victor H. Koosh</td>
<td>Michael C. Riddle</td>
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<tr>
<td>Dr. Meherwan P. Boyce</td>
<td>O. Duane Gaither II</td>
<td>Karl F. Kurz</td>
<td>Judge Russ Ridgway</td>
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<tr>
<td>Judge George H. Boyett</td>
<td>Sheriff Adrian Garcia</td>
<td>Hon. Sheila Jackson Lee</td>
<td>Deborah A. Rollinson</td>
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<tr>
<td>Rod Brace</td>
<td>Raymond T. Garcia</td>
<td>E. D. Lester</td>
<td>C. Bari Saunders</td>
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<td>Bill Breetz</td>
<td>Robert W. Gibbs, Jr.</td>
<td>Wilburn McDonald</td>
<td>Richard A. Shappard</td>
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<td>Victor Burk</td>
<td>Florencio Gutierrez, Jr.</td>
<td>Kevin C. McGinnis</td>
<td>Brian Smith</td>
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<td>William Carr</td>
<td>Dr. Bernard A. Harris, Jr.</td>
<td>Scott J. McLean</td>
<td>Stephen D. Strake</td>
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<td>John Castellano</td>
<td>David W. Hawes</td>
<td>Mark T. Massey</td>
<td>Sam Stubbs</td>
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<td>William H. Caudill</td>
<td>Les Hiller</td>
<td>Charles Meloy</td>
<td>Jack Suh</td>
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<tr>
<td>Daniel J. Churay</td>
<td>Steven B. Hinchman</td>
<td>Franklin Myers</td>
<td>Richard E. Tauber</td>
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<tr>
<td>Dennis Cormwell</td>
<td>Judge David Hittner</td>
<td>Bob Nicholas</td>
<td>Trent Tellepsen</td>
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<tr>
<td>Michael A. Creel</td>
<td>Howard House</td>
<td>Dan C. Ownby</td>
<td>Lane Ward</td>
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<tr>
<td>Matt Daniel</td>
<td>James Huguenard</td>
<td>Christopher J. Pappas</td>
<td>Walter T. Weathers III</td>
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<tr>
<td>Dan O. Dinges</td>
<td>Dr. Robert Ivany</td>
<td>Michael L. Patrick</td>
<td>Dr. Kenneth D. Wells</td>
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<td>Dr. James M. Douglas</td>
<td>Lionel Jellins</td>
<td>Robert W. Pease</td>
<td>John Wilkinson</td>
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<tr>
<td>Jeffrey B. Early</td>
<td>Michael Kasecky</td>
<td>Stephen M. Redding</td>
<td>Dr. William A. Young</td>
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### 2012 Advisory Board Members

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<tr>
<th>Name</th>
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<tbody>
<tr>
<td>Norlyn L. Allison</td>
<td>Tilman Fertitta</td>
<td>Dr. James F. Jackson, Jr.</td>
<td>James D. Rice</td>
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<tr>
<td>Daniel T. Bowen, III</td>
<td>Michael Fossum</td>
<td>David Jones</td>
<td>Judge Alan B. Sadler</td>
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<td>Dr. Allison Cambre</td>
<td>Paul M. Frison</td>
<td>Vernon Jones</td>
<td>Scott W. Scheffler</td>
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<tr>
<td>Harold F. Christmann, Jr.</td>
<td>Michael A. Geffert</td>
<td>Winston J. Labbe’</td>
<td>Robert S. Silverthorn</td>
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<tr>
<td>Dr. Scott Coleman</td>
<td>Arthur R. Gralla, Jr.</td>
<td>Rev. William A. Lawson</td>
<td>James L. Smith</td>
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<tr>
<td>Robert E. Creager</td>
<td>Dr. Terry B. Grier</td>
<td>George S. Littell</td>
<td>William D. Sullivan</td>
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<td>Louis B. Cushman</td>
<td>Anthony Grijalva, Jr.</td>
<td>Tim Murray</td>
<td>J. Steve Taylor</td>
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<tr>
<td>Mark Dulworth</td>
<td>Robert L. Hargrave</td>
<td>Steve Payne</td>
<td>Walter H. Walne, III</td>
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<tr>
<td>John Kirby Ewing</td>
<td>Robert L. Hilsher</td>
<td>Louis J. Pelz</td>
<td>Alfred C. Warrington, IV</td>
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<tr>
<td>Dr. David L. Ferris</td>
<td>Thomas T. Hutcheson</td>
<td>Jack P. Randall</td>
<td>Jack M. Webb</td>
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### Life Members of the Board

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<tr>
<td>John W. Anderson</td>
<td>Orville D. Gaither</td>
<td>Rollie S. McGinnis</td>
<td>Frank Thompson</td>
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<tr>
<td>Victor G. Beghini</td>
<td>Emmett A. Humble</td>
<td>Bobby S. Shackouls</td>
<td>Jon L. Thompson</td>
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<tr>
<td>Ernest H. Cockrell</td>
<td>Eugene M. Isenberg</td>
<td>L. E. Simmons</td>
<td>C. W. Yeargain</td>
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<tr>
<td>Roy H. Cullen</td>
<td>Walter E. Johnson</td>
<td>Marvin L. Smith</td>
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A Scout is trustworthy, loyal, helpful, friendly, courteous, kind, obedient, cheerful, thrifty, brave, clean and reverent.